

The background features a mountain range under a hazy sky. Overlaid on this are several large, semi-transparent geometric shapes: a yellow triangle pointing down from the top left, a red triangle pointing up from the bottom right, and a green triangle pointing down from the top right. The text is centered over these elements.

INNOVATION & TECHNOLOGY
SUMMIT

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DEFENDING THE ACADEMY FROM CYBER THREATS

INNOVATION & TECHNOLOGY SUMMIT

UT DALLAS – 16 MAY 2017

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PERSONAL BACKGROUND

Nearly 20 years IT and information security experience

- ▶ Global Pursuit Specialist team at FireEye
- ▶ CISO & HIPAA Security Officer at the University of Arizona before joining FireEye
- ▶ Earlier security and IT leadership positions:
 - SunGard Data Systems (now Ellucian)
 - University of Wisconsin – Whitewater
 - University of Wisconsin – Madison
 - Central Michigan University

Education & Professional Certifications

- ▶ Masters Certificate in Project Management, University of Wisconsin – Madison
- ▶ Bachelor of Science in Business Administration, Central Michigan University
- ▶ Certified Information Security Manager (CISM)
- ▶ Project Management Professional (PMP)

NON-IT LEADERS ARE BECOMING MORE AWARE OF CYBER THREATS



WHY TARGET UNIVERSITIES?

HACTIVISM

ORGANIZED CRIME

ECONOMIC ESPIONAGE

PASS-THROUGH ATTACKS

DESTRUCTIVE ATTACKS



DEFENSE-IN-DEPTH AIMS TO PREVENT ATTACKS

FIREEYE. MAGINOT REVISITED: MORE REAL-WORLD RESULTS FROM REAL-WORLD TESTS. 2015.

PREVENTION IS NOT ENOUGH

STUDIED 1600+ ORGANIZATIONS, INCLUDING
MORE THAN 100 EDUCATION INSTITUTIONS

100% OF EDUCATION INSTITUTIONS
COMPROMISED DURING TEST PERIOD

37% HAD EVIDENCE OF ADVANCED ATTACKS

**YOU NEED TO HUNT FOR
INTRUDERS THAT ARE
ALREADY INSIDE**



WHY? CYBERSECURITY THREATS ARE ASYMMETRIC

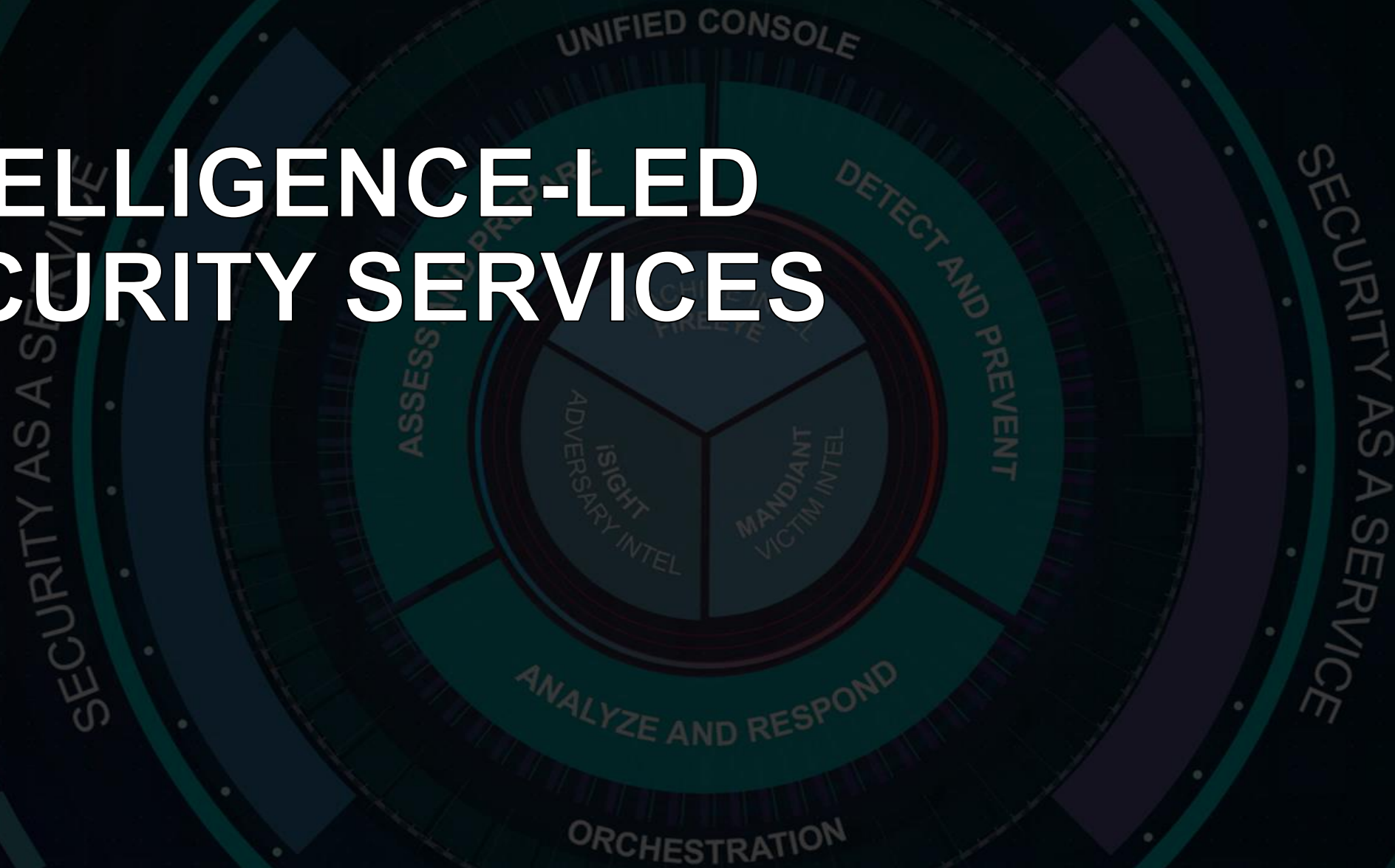


RESILIENCE



**YOU NEED A STRATEGY THAT GOES
BEYOND PREVENTING ATTACKS**

INTELLIGENCE-LED SECURITY SERVICES





LARGE SCALE INFRASTRUCTURE OPERATING IN NEAR REAL TIME

14 MILLION ANALYSES PER HOUR
202 PETABYTES ANALYZED PER MONTH

DEDICATED DATA SCIENCE RESEARCH TEAM

CLOUD-BASED THREAT ANALYTICS PLATFORM
CAN SCALE TO 200K+ EVENTS PER SECOND

GLOBAL VISIBILITY INTO MACHINE, VICTIM, AND ADVERSARY INTELLIGENCE

15 MILLION SENSORS IN 89 COUNTRIES

200,000+ INCIDENT RESPONSE HOURS PER YEAR

1000+ SECURITY AND INTELLIGENCE EXPERTS

PROTECT MORE THAN 65% OF THE FORTUNE 500 AND
HUNDREDS OF GOVERNMENT, EDUCATION, AND NON-PROFITS



TIMELY & RELEVANT THREAT INTELLIGENCE

FIREEYE TRACKS MORE THAN 16,000 THREATS

174 MILLION NODE GRAPH DATABASE

583 MILLION CORRELATION RELATIONSHIPS

UPDATES DISTRIBUTED IN UNDER AN HOUR TO PROTECT ALL CUSTOMERS GLOBALLY

MANAGED DETECTION AND RESPONSE

7 GLOBAL SECURITY OPERATIONS CENTERS

4 MILLION+ INTEGRATED END POINTS

7 MILLION+ HOSTS VISIBLE AND MONITORED

AVERAGE TIME TO DETECT BREACH: 99 DAYS

AVERAGE TIME FOR FIREEYE TO DETECT BREACH: 10 HOURS

CUSTOMERS BENEFIT FROM INTELLIGENCE-LED SECURITY

CONFIDENCE WITH <1% FALSE POSITIVES

RESPONSE TIME REDUCED BY 95%

>90% CUSTOMER RENEWAL RATE

HOW CAN YOU IMPROVE YOUR CYBER RESILIENCE?



STRENGTHEN YOUR AUTHENTICATION

USE CREDENTIAL AND PRIVILEGE
MANAGEMENT TOOLS

USE MULTI-FACTOR AUTHENTICATION

AUTHENTICATE DEVICES THAT CONNECT TO
YOUR NETWORKS (NETWORK REGISTRATION)

STRENGTHEN YOUR ARCHITECTURE

SEPARATE WHAT'S TRULY PUBLIC FROM WHAT SHOULD BE INTERNAL

RISK-BASED NETWORK SEGMENTATION

ROLE-BASED DATA SEGREGATION

IMPLEMENT PROCESSES AND TOOLS TO HUNT FOR THREATS

MALWARE SANDBOXING, CYBER THREAT
INTELLIGENCE, SIEM & DATA ANALYTICS

EXTEND YOUR VISIBILITY

46% OF COMPROMISES DON'T USE MALWARE

COLLECT DATA TO ENABLE BETTER
MONITORING, ALERTING, AND INVESTIGATION

UNDERSTAND WHAT SYSTEMS, APPLICATIONS,
AND DATA ARE CRITICAL



ADOPT “CONTINUOUS IMPROVEMENT” MINDSET

ALLOCATE TIME TO BRAINSTORM,
UNDERSTAND YOUR DATA, AND IMPROVE

HUNTING INTRUDERS IS AN ONGOING
ACTIVITY, NOT A ONE TIME “BREAK GLASS”

PONEMON INSTITUTE. THE COST OF MALWARE CONTAINMENT. JANUARY 2015.

MOST SECURITY TEAMS CAN ONLY REVIEW 4% OF ALERTS

ARE YOUR SECURITY INVESTMENTS HELPING
YOU FIND THE ALERTS THAT MATTER?

YOU NEED HIGH EFFICACY FROM YOUR TOOLS

LOW FALSE POSITIVES
LOW FALSE NEGATIVES

HIGH TRUE POSITIVES
HIGH TRUE NEGATIVES

True
Negatives

FN/FP

True
Positives

YOU NEED CONTEXT TO UNDERSTAND YOUR ALERTS

ATTRIBUTION, INDICATORS, AND LEVEL OF RISK CAN GUIDE & INFORM YOUR RESPONSE

HACKING DETECTED

RISK ALERT



YOU NEED VISIBILITY INTO BROADER PATTERNS

ARE SIMILAR EVENTS HAPPENING
ELSEWHERE IN YOUR ORGANIZATION?

ACROSS YOUR INDUSTRY?





YOU NEED EFFICIENCY FROM SECURITY INVESTMENTS

SECURITY TOOLS NEED TO FUNCTION
TOGETHER SEAMLESSLY

SECURITY TEAMS NEED TO SPEND LESS TIME
ON LOW VALUE TASKS



**YOU NEED EXPERTS TO
MANAGE YOUR RESPONSE**

**EVEN THE BEST TOOLS ARE USELESS
WITHOUT PROFESSIONALS TO RUN THEM**

YOUR MANAGEMENT WANTS ANSWERS, NOT ALERTS

WHO IS ATTACKING?

DID THEY GAIN ACCESS?

DID YOU STOP THEM?



RESILIENCE



Provide your management with answers, not alerts

Evaluate your security investments

High efficacy alerts

Visibility into patterns

Context from alerts

Integration & Automation

Experts to manage your response

Improve your cyber resilience

Strengthen your authentication

Strengthen your architecture

Extend your visibility

Hunt for threats

Continuous improvement

THANK YOU!

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